

Curriculum Vitae

Paul N. Wonch, MBA, CPA/ABV, CVA

K. B. PARRISH & CO. LLP
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Mr. Wonch is the business valuation expert at K. B. Parrish & Co. LLP, an Indianapolis, Indiana CPA firm. He has an extensive background in the valuation of privately owned businesses and has testified as an expert in federal court. Mr. Wonch has completed numerous valuations for a wide variety of businesses. His business valuation experience includes valuations for estate and gift taxes, divorce, shareholder disputes, buy-sell agreements, ESOP's, etc.

Professional

- President of the National Association of Certified Valuation Analysts -Indiana Chapter
- Accredited in Business Valuation by the American Institute of Certified Public Accountants
- Certified Valuation Analyst
- Certified Public Accountant

Areas of Special Competence

- Valuations of closely held businesses
- Litigation support services
- Accounting, taxation and financial analysis
- General business, financial and mediation consulting

Education

- Bachelor of Science degree in Business Administration from John Carroll University of Cleveland, Ohio in 1983
- Master of Business Administration (MBA) degree from Case Western Reserve University of Cleveland, Ohio in 1984
- Certificate of Accounting Concentration from Columbus State Community College of Columbus, Ohio in 2000

Memberships

- National Association of Certified Valuation Analysts (NACVA)
- Business Valuation Association (BVA) – Chicago, Illinois
- American Institute of Certified Public Accountants (AICPA)
- Indiana CPA Society (INCPAS)
- Estate Planning Council of Indianapolis

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Publications

- “After the Dust Clears: A look at the industry before and after the downturn of 2008 & 2009,” The Showroom, March/April 2011, Vol. 30, Ed. 2 – the official publication of the Automotive Dealers Association of Indiana
- “Traditional Dealership Valuation Benchmarks Changing: Imports, Profit Potential, Industry Comparisons Making a Difference,” *The Steering Column*, Fall 2006 – a quarterly newsletter reaching roughly 800 automobile dealers in the United States

Expert Testimony

- 2006 – United States Bankruptcy Court, Southern District of Indiana, Indianapolis Division, Case No. 04-23042-JKC-11, (Valuation of Debtor’s Intangible Assets)
- 2008 – Marion Superior Court, Civil Division 5, Indiana, Cause No. 49D05-0804-DR-018677, (Marital Dissolution)
- 2010 – Marion Superior Court, Civil Division 11, Indiana, Cause No. 49D11-0705-DR-022363, (Marital Dissolution)
- 2010 – American Arbitration Association, Arbitrator Francis J. Mellen, Jr., Indiana, Case No. 52 532 00055 10, (Auto Dealership Reinstatement)

Professional Presentations

- 2006 – NACVA Indiana State Chapter – The Current Status on Valuing S Corporations – Where Do We Stand Now?
- 2007 – NACVA Indiana State Chapter – Handling a Daubert Challenge, Motions in Limine and Rules of Evidence...be prepared
- 2007 – NACVA Indiana State Chapter – Common Pitfalls in the Application of Market Transaction Valuation Methodology
- 2008 – NACVA Indiana State Chapter – Using the Duff and Phelps Database for Capitalization Rate Build-up
- 2008 – NACVA Indiana State Chapter – A Special Circumstance Valuation Engagement – Business Valuation in Bankruptcy
- 2009 – Indianapolis SCORE – Business Valuation
- 2009 – NACVA Indiana State Chapter – It’s the Economy Stupid – The Impact of Recent Economic Developments on Business Valuation, or Has It?
- 2009 – National Business Institute’s Live Video Webcast – Business Valuations: The Valuation in Compliance with SSVS1, broadcast nationally from Boston, MA
- 2009 – NACVA Indiana State Chapter – Discounts & Premiums – The Practical, Theoretical and Current Dialogue

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Professional Presentations - Continued

- 2009 – National Business Institute Indianapolis Seminar – Business Valuations, Continuing Legal Education Seminar
- 2010 – NACVA Indiana State Chapter – Reviewing Valuation Reports: Credibility, Reliability, and Relevance
- 2010 – Indianapolis SCORE – Business Valuations for Small Businesses
- 2010 – Institute for Paralegal Education Live Webcast – The Paralegal's Guide to Preparing for Business Valuation
- 2010 – National Business Institute Indianapolis Seminar – Business Valuations, Continuing Legal Education Seminar
- 2011 – National Business Institute Indianapolis Seminar – Accounting Basics for Attorneys

Recent Coursework

- 2006 – AICPA Course – *Valuing Goodwill and Intangible Assets*
- 2007 – NACVA Course – *Using Duff Phelps Data in Capitalization Rates*
- 2007 – NACVA Course – *S-corporation and Pass-through Entity Valuation*
- 2007 – NACVA Course – *Regression Analysis in the Market Data Method*
- 2008 – NACVA Course – *Current Update in Valuation*
- 2009 – NACVA Course – *The Private Cost of Capital Model*
- 2009 – NACVA Course – *Marketability Discounts: We Can Now Reconcile Differing Approaches and Methods*
- 2009 – NACVA Course – *Complex Financial Issues in Divorce*
- 2010 – NACVA Course – *Forensics Workshop for Financial Professionals*
- 2010 – NACVA Course – *Matrimonial Litigation Support Workshop*
- 2010 – NACVA Course – *Advanced Business Valuation*